NETBALL CENTRE FORUM

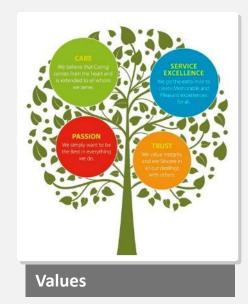


Agenda

- Setting the Scene: Having a Vision, Values and a Plan
- Leadership and Boards and Committees Having the Right People
- Planning why, what, when and how?
- Short Break
- Protocols for Successful Relationships
- Effective Meetings
- Kai break
- Stakeholder management and risk management, including financial risk, fraud, and health and safety
- Conclusion

1. Setting the Scene: Having a Vision, Values and a Plan







Being in Charge: Having a Vision and a Plan

What are your hopes for the organisation?

Where are you going?

Do you think about preparing the organisation for 5 or 10 or more years ahead?

Do you have a Plan? Does the Plan have measures and a budget? Do you check performance against the Plan?

Values

Leadership role means "setting the tone from the top"

Values set tone - "this is the way we do things around here"



2. Leadership and Boards and Committees – Having the Right People

Boards and Committees

Similarities

- Groups of people who come together to collectively make decisions
- Meetings include AGMs and may include SGMs
- Bring different views, skills and experience to decision making
- Meet regularly, have chairperson, call for vote after discussion, make decisions, take minutes or written record of the meeting
- Meetings include an Annual General Meetings and may include Special General Meetings

Differences

- Boards tend to be more formal in their composition and modus operandi
- Boards are lead by a Chair and may have a Deputy Chair and board committee chairs / Committees have a Chair or President, Vice Chair or President, Secretary and Treasurer positions
- Both boards and committees may have board secretaries

Leadership Characteristics

- Know yourself
- Unite a team with a plan & values
- Make goals, check progress
- Communicate
- Be aware of external factors
- Keep a strategic future focus



Governance is the system by which organisations are directed and controlled.

Institute of Directors in NZ Inc.

System of 5 P's



Boardroom Leadership



When I give a minister an order, I leave it to him to find the means to carry it out.

Napoleon Bonaparte



The key to successful leadership today is influence, not authority.

Kenneth Blanchard



Boardroom Leadership

- Have a Vision, Values and a Plan
- Have the Right People
- Manage risk
- Be Accountable
- Communicate, including managing stakeholder relationships

My own definition of leadership is this: The **capacity** and the **will** to rally men and women to a **common purpose** and the **character** which inspires **confidence**." General Montgomery

Who are the Right People?

- Undertake due diligence, induction
- Possess honesty, integrity, values
- Bring suitable skills and experience
- Understand governance
- Are committed prepare, participate
- Think analytically, strategically
- Combine independent thought with ability to work in a team

Elements of Effective Boards/Committees

- Elements of Effective Boards or Committees include:
- Number of people
- Balance of skills and experience
- Diversity
- Guided by policy and process framework eg position descriptions, conflicts of interest

Role of Board/Committees

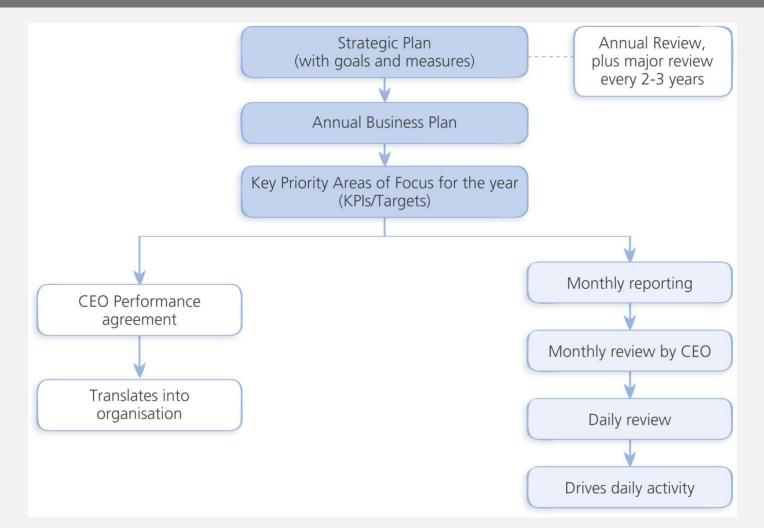
- 1. Bring additional skills, experience, insights, diversity to decision making
- 2. Provide oversight
- 3. Are accountable
- 4. Monitor performance (e.g. financial soundness, effective use of resources)
- 5. External relationships

3. Planning – Why, What, When and How?

What's our Plan?

- Agreed 3-5 year strategic plan, with annual plans, underpins all organisational activity, reporting, is focus for use of resources
- Plans are translated into board reporting measures and CEO annual performance agreement (KPIs)

How it Works



4. Protocols for Successful Relationships

Important Governance Protocols

- Collective responsibility
- Consensus decision making
- Confidentiality
- Transparency
- No Surprises
- Preparedness and participation
- Management of conflicts of interest

5. Effective Meetings

Effective Meetings Basic

Annual work plan, meeting dates

Annual timetable or work plan can include: board, committee and AGM meeting dates; strategic planning retreat; stakeholder functions; approval of 6 month, annual accounts; CEO performance evaluation; strategic discussion topics; review of risk; board evaluation

Duration, venue

Effective Meetings Basic continued

Quorum for decisions Agenda Preparation, participation Minutes Board understands their role Skilled chairing Confidentiality

6. Stakeholder Management and Risk Management.

Including Financial Risk, Fraud, Health and Safety.

The Boards Guardianship Role

- Ensuring stakeholder relationships are managed
- Effective use of limited resources
- Long term sustainability
- Risk management Financial, Fraud, Health and Safety

5 Steps to Stakeholder Management

- Identify
- Prioritise
- Understand
- Engage and communicate
- Review

Risks: Financial

- Cash flow
- Solvency
- Be realistic about expected revenue and costs
- What is Plan B?

Risk: Fraud

Common SFO indicators

- Audit finds irregularities, incomplete information
- Transactions for services not delivered
- Limited, vague controls around discretionary ability to make payments
- Missing documents / only photocopies available
- Missing inventory or physical assets
- Inexplicably complex transactions
- Undocumented or incompletely documented transactions

Be wary of

- Employee controls a process start to finish with no segregation of duties
- A person has debts or appears to be living beyond their means
- Staff with financial responsibility reluctant to take leave or accept assistance
- Remote operation not effectively monitored



PWC 2011 Report

- Perpetration of fraud is more likely to be *internal* to the organisation
- Look to internal and financial controls, particularly in relation to receipt of revenues, payroll and accounts payable

Fraud the good news

• Profiling...

The more you are aware about the likelihood of fraud, research proves the incidence and quantum of fraud reduce

Awareness = improved internal controls

Risk: Health and Safety

- Proposed new legislation 2015
- Likely impact: increased responsibility and penalties
- Culture change "Everyone Home Safe Every Night"



Health and safety changes

Focus on culture change

- Increasing safety awareness, understanding
- H&S training, improved safety processes
- Safety specific expertise
- Increased frequency and prominence of reporting (incidents and near misses)
- Being accountable and holding to account

